

Economic Development Authority of Patrick County

Meeting of April 1, 2010

Present: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Dale Puckett, Felecia Shelor, and Terry Dalton, Secretary

Also Present: Tom Rose, Economic Development Director; Wilma Pendleton, Administrative Assistant; Karl Weiss; BOS Representative, Roger Hayden; BOS, Danny Wood and Lisa Martin; Chamber Representative

Absent: Ron Haley, and Twyla Neil

A meeting of the Economic Development Authority of Patrick County was held on Thursday, April 1, 2010 at 7:00 PM in the Second Floor conference room of the Patrick County Veteran's Memorial Building.

Mr. Roycroft called the meeting to order. The agenda was presented for approval. On motion by Ms. Shelor, seconded by Mr. Dalton and carried the board approved the agenda.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor

Voting Nay: N/A

Abstaining: N/A

The minutes of December 17, 2009 meeting were presented for approval. On motion by Ms. Harding, seconded by Mr. Dalton and carried, the board approved the minutes.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor

Voting Nay: N/A

Abstaining: N/A

The minutes of February 18, 2010 meeting were presented for approval. On motion by Dale Puckett, the board approved the minutes.

Voting Aye: Glenn Roycroft, and Dale Puckett

Voting Nay: N/A

Abstaining: Absent at that meeting- Gail Harding, Terry Dalton, and Felecia Shelor

FINANCE REPORT (BILLS):

Mr. Rose presented the EDA finance reports for monthly billings. (Finance report is available). On motion by Ms. Harding seconded by Ms. Shelor and carried the board approved to pay the bills.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor

Voting Nay: N/A

Abstaining: N/A

Mr. Rose informed the board that we should be able to pay off the \$340,000.00 note in the next couple of weeks.

Guests

Mr. Roycroft recognized the guests that were present; Mr. Roger Hayden, Dan River District Board of Supervisors, and Mr. Danny Wood.

OFFICE UPDATES:

Strategic Plan

Mr. Rose went over the strategic plan for those who were not present at the February meeting. He told them that if they had any questions to contact him.

RFP for the Ditch Line at Rich Creek Corporate Park

Mr. Rose asked the board if they would like for him to write an RFP to get the ditch line repaired at Rich Creek Corporate Park.

On motion by Mr. Dalton, seconded by Mr. Puckett and carried unanimously, the board approved for Mr. Rose to write the RFP.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor

Voting Nay: N/A

Abstaining: N/A

Economizer

Mr. Rose presented the board with some information about an economizer for Results. The board had discussion. Mr. Roycroft asked for a motion to purchase the economizer at a cost of \$1,850 to install; however, it died for a lack of motion.

The board continued to have discussion and decided that it would be in the best interest of both the EDA and Results to have Mr. Tom Uhlman conduct a study to evaluate how they could best solve the heat generated problem in the UPS room as well as the rest of the building from the heat that is generated from all the computers. Mr. Hayden brought up the idea of using water cooling towers. That will also be part of the study to see if it would be feasible because those systems are also very expensive.

The board had consensus for Mr. Rose to have Mr. Uhlman do the study as long as it was not over \$200; however, since he is contracted for the county with their heating and air conditioning, it was suggested that perhaps he could do it at no cost.

Meeting Dates Rescheduled

After discussion from the board, the motion was made by Ms. Shelor, seconded by Mr. Dalton and carried unanimously to move the EDA meeting to the second Thursday of each month.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor

Voting Nay: N/A

Abstaining: N/A

OTHER BUSINESS:

Ms. Martin informed the board about "The Small Business Approach to Social Media Marketing" meeting that was going to be held at the Patrick Henry Community College in the community room on April 6, 2010 at 5:15. It is a free seminar conducted by Melissa Richards, Director of Marketing from Virginia Tech .

Ms. Martin informed the board that there would be another meeting held in June and that she would bring that information to the next meeting.

PUBLIC COMMENT PERIOD

Mr. Danny Wood made comment concerning the Water and Sewer idea in the strategic plan in Meadows of Dan area. He made comment about a person who had offered land several years ago for such a project. However, Ms. Shelor informed the board that the individual's name had never been mentioned and that he was not a resident of Patrick County.

Mr. Wood also informed the board that he had just returned from the PSA meeting and that the residential rates from the Town of Stuart were going to increase.

Mr. Roger Hayden, Board of Supervisors for the Dan River District had discussion with the board concerning the creation of jobs for Patrick County. He spoke of the high unemployment rate of 12.8 % which did not include the group from Micrometrics at Meadows of Dan. He was in favor of offering a structured tax break for new businesses to come into the county or for new equipment and expansion of an existing business.

It was discussed that tourism related business could not be left out of the equation. It was discussed that the county needed to be more involved in trying to get the BRHI initiative closer to Patrick County. Mr. Hayden said that he had spoken to Becky Coleman from Congressman Boucher's office and to Steve Helms who sits on the board.

The board discussed the fact that the tax incentive standards were too high for small business and was set mainly for industry related business. They need to rethink the standards concerning the tax incentives to make them more feasible for smaller business with 5-15 employees.

It was decided to put Small Business on the agenda for the next meeting with further discussion.

The Board thanked Mr. Hayden and Mr. Wood for their time and comments.

EXECUTIVE SESSION:

On motion by Mr. Dalton and seconded by Mr. Puckett and carried unanimously; the meeting was called into Executive Session under the appropriate codes of Virginia to discuss legal matters [Section 2.2-3711(A)(7), 1950 Code of Virginia, as amended]; prospective business matters [Section 2.2-3711(A)(5), 1950 Code of Virginia, as amended]; real estate [Section 2.2-3711(A)(3), 1950 Code of Virginia, as amended]; and personnel matters [Section 2.2-3711(A)(1), 1950 Code of Virginia, as amended].

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor
Voting Nay: N/A
Abstaining: N/A

On motion by Ms. Harding and seconded by Mr. Dalton and carried unanimously; the meeting was reconvened by the appropriate codes. A roll call vote was taken with unanimous vote that only the items listed above were discussed during Executive Session.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor
Voting Nay: N/A
Abstaining: N/A

Being no further business to discuss, on motion by Ms. Harding seconded by Ms. Shelor and carried; the meeting was adjourned.

Voting Aye: Glenn Roycroft, Gail Harding, Dale Puckett, Terry Dalton, and Felecia Shelor
Voting Nay: N/A
Abstaining: N/A

Chairperson

Date

NEXT MEETING: May 13, 2010