

Economic Development Authority of Patrick County

Meeting of May 12, 2011

Present: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Also Present: Tom Rose, Economic Development Director; Wilma Pendleton, Administrative Assistant, Roger Hayden; BOS, Nancy Lindsey; the Enterprise, Dr. Morris and Brian Ratliff

Absent: Dale Puckett, Felecia Shelor, Twyla Neil and Lisa Martin

A meeting of the Economic Development Authority of Patrick County was held on Thursday, May 12, 2011 at 7:00 PM in the second floor conference room of the Patrick County Veteran's Memorial Building.

Mr. Roycroft called the meeting to order. The agenda was presented for approval. On motion by Ms. Harding, seconded by Mr. Haley and carried the board approved the agenda .

Voting Aye: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Voting Nay: N/A

Abstaining: N/A

The minutes of April 19, 2011 meeting were presented for approval. On motion by Mr. Dalton, seconded by Mr. Roycroft and carried, the board approved the minutes.

Voting Aye: Glenn Roycroft, Chairman; and Terry Dalton, Secretary

Voting Nay: N/A

Abstaining: Gail Harding, Vice Chairperson; and Ron Haley

FINANCE REPORT (BILLS):

Mr. Rose presented the EDA finance reports for monthly billings. (Finance report is available). On motion by Mr. Haley seconded by Ms. Harding and carried the board approved to pay the bills.

Voting Aye: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Voting Nay: N/A

Abstaining: N/A

OFFICE UPDATES:

Results

Mr. Rose informed the board that he has received a second quote for the UPS system at Results and that it was even higher than the first quote. The first quote was around \$10,000-\$11,000. The second quote was \$15,000 to repair the system.

Aerial

Mr. Rose informed the board that he spoke with the plant manager at Aerial and they wanted to consolidate the Stuart and Ararat facilities only they wanted the facility to be in the Ararat area. Mr. Rose checked did some checking in the Claudville/Ararat area and did not find anything that was suitable at this time. The board had discussion and suggested different buildings including Foodlion, Mayo Mt. Church, bottom floor of Narrowflex and the JPS, Carolina Plant; they were outside the Claudville/Ararat area. Mr. Rose informed the board that he would speak with the plant manager about these other facilities.

PSW&S Update/Patrick Building Supply

Mr. Rose informed the board that the reimbursements for the water were currently coming from the Tobacco Indemnification Commission without any problems. He informed the board that over 1 million dollars had been received in the last two weeks for the PSWS project and the Commerce Street project. The meters are put in and the people are now able to get the lines installed from the meter to their homes. He also informed them that they were able to gravity feed the 550 ft to the property where Patrick Building Supply would be building across from Stuart Tire in Patrick Springs.

LG Southside Update

Mr. Rose informed the board that the Southern Virginia Regional Alliance had made a decision on the regional director for the Alliance and it would be announced shortly. It was a unanimous vote with the director being chosen from a neighboring county.

OTHER BUSINESS:

The Reynolds Homestead

Mr. Rose informed the board that the interviews had been completed for a new director at the Reynolds Homestead. A director not been chosen at this time.

SWOT Analysis

Mr. Rose presented the board with a SWOT analysis for the EDA.

SWOT Analysis for EDA

Strengths

- Location

- Regional Opportunity Partnering Asset List
- 58 E

Weaknesses

- Infrastructure
- Resources
- Facilities to Market
- Finances/Money

Opportunities

- 58 W
- GOF
- TROF
- Building Permits
- Tax credits
- Labor development
- TAC

Threats

- Fossilization
- Political pressure
- Local participation
- Lack of Resources

The board had discussion and agreed that they needed a better County internal package in order to help small businesses. They need the support of the Board of Supervisors.

PUBLIC COMMENT PERIOD

Mr. Roycroft welcomed Mr. Brian Ratliff and Mr. Hayden to the meeting.

Mr. Brian Ratliff of Town & Country Market on Route 58 in Patrick Springs agreed on the observation of the board concerning how to help small businesses in the area. Even a small amount of money would help the small business person. Mr. Ratliff, Mr. Hayden and the board had discussion concerning the need for an incubator center for small businesses to lease, a small industrial site with a building to lease. There are several empty buildings in the Patrick Springs area; there are no empty spaces in the Claudville/Ararat area to lease.

Mr. Hayden and the board agreed that there was a communication problem between past and present boards including the IDA/EDA and the Board of Supervisors. An example of one breakdown in communication was concerning the land that was given to the IDA in 1997 to develop within a three year period or it would revert back to the family. That information was not passed down from the IDA in 1997 to the EDA in 2001. The former board was not interested in developing the land. The EDA was not aware of the land until 2010 when Mr. Rose was informed about it and at that time the owner was on his death bed. He died and his daughter requested that it be returned to the family. The deed was signed and returned back to the family during the May 12, 2011 EDA meeting. A copy of both deeds is included with the minutes.

Mr. Rose informed the board that he had worked with Dave Zinder, the Information Technology technician for the county and that they found the land listed under the IDA. They are now able too pull parcels with the new mapping system and it will make it easier for the county to keep up with the properties including any future inventory.

The board also discussed the need for a grant writer. It was the consensus of the Board for Mr. Rose to set up a meeting between the Town of Stuart with Mr. Tilley, Mr. Rose, Mr. Roycroft, Dr. Morris, and Sheriff Smith to obtain information from the Town of Stuart concerning a per job basis grant writer. The EDA has had this discussion before, and the Board of Supervisors refused to entertain the idea. Certain members of the Board of Supervisors are open to the idea as long as there is not another county employee put on the payroll to write the grants.

Dr. Morris stopped in at the meeting and invited the EDA members to the dedication on Sunday at 2:00 in the Patrick County High School gym. He thanked the board for being such a factor in receiving the bonds that made it possible to make the improvements on the schools in Patrick County.

The board thanked Mr. Morris for the invitation.

The board thanked Mr. Ratcliff and Mr. Hayden for attending and taking part in the meeting.

EXECUTIVE SESSION

On motion by Mr. Dalton and seconded by Mr. Haley and carried unanimously; the meeting was called into Executive Session under the appropriate codes of Virginia to discuss legal matters [Section 2.2-3711(A)(7), 1950 Code of Virginia, as amended]; real estate matters [Section 2.2-3711(A)(3), 1950 Code of Virginia, as amended].

Voting Aye: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Voting Nay: N/A

Abstaining: N/A

RECONVENE

On motion by Ms. Harding and seconded by Mr. Dalton and carried unanimously; the meeting was reconvened by the appropriate codes. A roll call vote was taken with unanimous vote that only the items listed above were discussed during Executive Session. Real estate matters were tabled until the next meeting.

Voting Aye: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Voting Nay: N/A

Abstaining: N/A

DEED

On motion by Mr. Dalton and seconded by Ms. Harding and carried unanimously; the board approved to sign the deed and give back the Smith property.

Voting Aye: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Voting Nay: N/A

Abstaining: N/A

ADJOURNMENT

Being no further business to discuss, on motion by Mr. Dalton seconded by Ms. Harding and carried; the meeting was adjourned.

Voting Aye: Glenn Roycroft, Chairman; Gail Harding, Vice Chairperson; Terry Dalton, Secretary; and Ron Haley

Voting Nay: N/A

Abstaining: N/A

Chairperson

Date

NEXT MEETING: June 9, 2011